

**Whiteknight Acquisitions Inc.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS**

**For the three month period ended May 31, 2012**

**Date:**

This management discussion and analysis ("MD&A") of the financial condition and results of operations of Whiteknight Acquisitions Inc. (the "Corporation" or "Whiteknight") is for the three month period ended May 31, 2012, and is provided as of July 30, 2012. The Corporation's financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"). All amounts presented are stated in Canadian dollars, unless otherwise indicated.

**Cautionary Statements:**

Certain statements contained in this MD&A constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to our future outlook and anticipated events or results and may include statements regarding the future financial position, business strategy, budgets, litigation, projected costs, capital expenditures, financial results, taxes and plans and objectives of or involving the Corporation. Particularly, statements regarding our future operating results and economic performance are forward-looking statements. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Examples of such statements include the Corporation's intention to complete a "**Qualifying Transaction**" (as defined by policy 2.4 (the "**CPC Policy**") of TSX Venture Exchange Inc. (the "**Exchange**")) and to complete future financings, acquisitions or investments. Forward looking-information is subject to certain factors, including risks and uncertainties, which could cause actual results to differ materially from what we currently expect. These factors include the ability of the Corporation to obtain necessary financing, satisfaction of the conditions under any definitive agreement in connection with a Qualifying Transaction and satisfaction of Exchange requirements with respect to a Qualifying Transaction. For more exhaustive information on these risks and uncertainties you should refer to the Prospectus, which is available at [www.sedar.com](http://www.sedar.com). Forward-looking information contained in this MD&A is based on our current estimates, expectations and projections, which we believe are reasonable as of the current date. You should not place undue importance on forward-looking information and should not rely upon this information as of any other date. While we may elect to, we are under no obligation and do not undertake to update this information at any particular time.

**Corporation Overview:**

The Corporation was incorporated on December 23, 2010, under the *Business Corporations Act (Ontario)*. The authorized capital of the Corporation consists of an unlimited number of common shares without nominal or par value.

The Corporation is a Capital Pool Corporation (a "**CPC**"), as defined in the CPC Policy. The principal business of the Corporation is the identification and evaluation of potential opportunities with a view to completing a Qualifying Transaction.

### **Initial Financing:**

In January 2011, the Corporation issued a total of 2,800,000 common shares (the "Seed Shares") to seed shareholders for cash consideration of \$280,000. The Seed Shares are subject to escrow in accordance with Exchange requirements and will be released in accordance with the terms and conditions of an escrow agreement dated March 14, 2011 among the Corporation, Equity Transfer & Trust Corporation, as the escrow agent, and the holders of the Seed Shares.

In addition, On April 23, 2011 the Corporation completed its initial public offering (the "Offering") by issuing 3,000,000 common shares at a purchase price of \$0.20 per common share by way of a prospectus for gross proceeds of \$600,000. Canaccord Genuity Corp. ("Canaccord") acted as agent in connection with the Offering. For its services, Canaccord received a cash commission equal to 10% of the gross proceeds of the Offering as well as options to purchase up to 300,000 common shares at an exercise price of \$0.20 per common share, exercisable within twenty-four months from the listing of the common shares on the Exchange. Canaccord also received an administration fee for its services. Concurrently with the closing of the Offering, the directors and officers of the Corporation were granted an aggregate of 580,000 options exercisable for 5 years from the date of issue at an exercise price of \$0.20 per share.

### **Completion of the Qualifying Transaction:**

On July 19, 2011 the Corporation entered into a letter of intent with SES-Software, Solutions and Service, Inc. ("SES"), to complete a business combination (the "Transaction") whereby all of the issued and outstanding securities of SES will be exchanged for securities of the Corporation.

For greater detail on the Transaction, including a discussion of SES, please see the Filing Statement posted on SEDAR on May 14, 2012.

On July 11, 2012 the Transaction was executed as described below. Concurrently a financing (the "Concurrent Financing") was completed, as described below. On July 20, 2012, the Toronto Venture Stock Exchange ("TSXV") accepted the Transaction as the Corporation's Qualifying Transaction, allowing the Corporation's common shares to resume trading on the TSXV.

Under the terms of the Transaction, the Corporation issued 36,093,010 common shares and 3,000,000 common share purchase warrants ("Warrants") in exchange for all of the issued and outstanding shares and share purchase warrants of SES. The Warrants are exercisable until May 31, 2014 at a price of \$0.30 per share.

Under the terms of the Concurrent Financing, the Company issued 6,491,667 units consisting of 1 common share and 1 common share purchase warrant for gross proceeds of \$1,947,500.10. The common share purchase warrants are exercisable until July 11, 2015 for an exercise price of \$0.45 in the first year, \$0.55 in the second year and \$0.65 in the third year. In addition the Corporation issued broker warrants to the Agent for the Concurrent Financing entitling the holder to acquire 649,167 common shares at a price of \$0.30 per share until July 11, 2014.

**Resulting Capital Structure:**

Following the closing of the Transaction and the Concurrent Financing, the capital structure of the Corporation as at July 30, 2012 is:

**Common Shares issued and outstanding**

<b>Initial issue</b>	
Issued as Seed shares January, 2011	2,800,000
Initial public offering April, 2011	3,000,000
<b>Balance May 31, 2012</b>	<b>5,800,000</b>
<b>Issued on completion of Transaction</b>	
Issued in exchange for SES common shares	36,093,010
<b>Issued re Concurrent Financing</b>	
Issued to financing participants	6,491,667
<b>Total issued and outstanding</b>	<b>48,384,677</b>

**The outstanding potentially dilutive securities are as follows:**

	Exercise Price	Expiry Date	Number
<b>Initial issue</b>			
Share purchase options	\$0.20	April 7, 2016	580,000
Broker options	\$0.20	April 23, 2013	300,000
<b>Issued on completion of Transaction</b>			
Warrants issued in exchange for SES warrants	\$0.30	May 31, 2014	3,000,000
<b>Issued re Concurrent Financing</b>			
Warrants issued to financing participants	\$0.45 to July 11, 2013 \$0.55 to July 11, 2014 \$0.65 to July 11, 2015	July 11, 2015	6,491,667
Broker warrants	\$0.30	July 11, 2014	649,166
<b>Total</b>			<b>11,020,833</b>

**Overall Performance:**

As stated above, the Corporation issued the Seed Shares in January 2011, for aggregate gross proceeds of \$280,000. In April of 2011, the Corporation completed its initial public offering for aggregate gross proceeds of \$600,000. The CPC Policy sets out the permitted uses of proceeds realized from the sale of all securities issued by a CPC, which include fees for legal and accounting services, agents' fees, costs and commissions and listing and filing fees.

For the three month period ended May 31, 2012, the Corporation has a net loss of \$68,190 consisting of professional fees, associated with the proposed acquisition of SES-Software, Solutions and Service, Inc., and filing fees

**Results of Operations:**

As at May 31, 2012 the Corporation had no business operations other than the identification and evaluation of potential opportunities with a view to completing a Qualifying Transaction. The net loss of \$68,190 for the period ended May 31, 2012, was due primarily to the expenses incurred in such period as set out above.

**Selected Interim Financial Information:**

A summary of selected financial information for the three months period ended is as follows: (note that all periods presented below have been prepared in accordance with Canadian Generally Accepted Accounting Principles with the exception of the three month periods ended February 29, 2012 and May 31, 2012 which are presented in accordance IFRS).

**Statement of Loss and Comprehensive Loss:**

	<u>February 28, 2011</u>	<u>May 31, 2011</u>	<u>August 31, 2011</u>
Net loss and comprehensive loss for the period	\$14,058	\$85,051	\$18,033
Loss per share – basic and diluted	\$0.01	\$0.02	\$0.00

**Balance Sheet:**

Working capital	\$262,154	\$713,431	\$695,398
Total assets	\$286,169	\$716,431	\$698,399
Long-term liabilities	\$NIL	\$NIL	\$NIL

**Statement of Loss and Comprehensive Loss:**

	<u>November 30, 2011</u>	<u>February 29, 2012</u>	<u>May 31, 2012</u>
Net loss and comprehensive loss for the period	\$8,370	\$48,841	\$68,190
Loss per share – basic and diluted	\$0.00	\$0.01	\$0.01

**Balance Sheet:**

Working capital	\$689,143	\$588,146	\$519,956
Total assets	\$710,501	\$615,742	\$516,288
Long-term liabilities	\$NIL	\$NIL	\$NIL

### **Liquidity and Capital Resources:**

As at May 31, 2012 the Corporation had \$516,288 in cash as a result of net proceeds derived from the issuance of the Shares, which management considers to be sufficient to meet the Corporation's ongoing obligations.

### **Financial Instruments and Other Instruments:**

The Corporation's financial instruments consist of cash, sundry receivable and accounts payable and accrued liabilities. It is management's opinion that the Corporation is not exposed to significant interest, currency or credit risks arising from these financial instruments and that the fair value of these financial instruments approximates their carrying values.

### **Significant Accounting Policies**

As stated under Significant Accounting Policies Note 2, these are the Company's first unaudited condensed interim financial statements prepared in accordance with IFRS.

The policies set out in Note 2 have been applied in preparing the unaudited condensed interim statements for the three months ended May 31, 2012, the comparative information presented in these unaudited condensed interim financial statements for the three months ended May 31, 2011 and for the year ended November 30, 2011, respectively, and in the preparation of an opening IFRS statement of financial position at December 23, 2010 (the Company's date of transition). The details of the transition have been included in note 8 to the unaudited condensed interim financial statements prepared in accordance with IFRS.

### **Internal Control Risks**

The Chief Executive Officer and Chief Financial Officer ("CFO") are responsible for designing internal controls over financial reporting in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Corporation's financial statements for external purposes in accordance with Canadian GAAP. The design of the Corporation's internal control over financial reporting was assessed as of the date of this Management Discussion and Analysis.

Based on this assessment, it was determined that certain weaknesses existed in internal controls over financial reporting. As indicative of many small companies, the lack of segregation of duties and effective risk assessment were identified as areas where weaknesses existed. The existence of these weaknesses is to be compensated for by senior management monitoring, which exists. The officers will continue to monitor very closely all financial activities of the Corporation and increase the level of supervision in key areas. It is important to note that this issue would also require the Corporation to hire additional staff in order to provide greater segregation of duties. Since the increased costs of such hiring could threaten the Corporation's financial viability, management has chosen to disclose

the potential risk in its filings and proceed with increased staffing only when the budgets and work load will enable the action. The Corporation has attempted to mitigate these weaknesses, through a combination of extensive and detailed review by the CFO of the financial reports, the integrity and reputation of senior accounting personnel, and candid discussion of those risks with the Board of Directors.

**Risk Factors:**

The Corporation's overall performance and results of operations are subject to a number of risks and uncertainties. Please refer to the risk factors outlined in the Prospectus.

**Additional Information:**

Additional information relating to the Corporation is available on SEDAR at [www.sedar.com](http://www.sedar.com).